

Barricade Flasher Service (BFS) supports the construction industry with a comprehensive set of products and services for site safety and traffic control.

The company was looking to update its construction project bidding efforts with top-of-the-line technologies. It's existing software-based solution needed an upgrade with an emphasis on streamlining the input of required bid information. This was key to the company's ability to compete on projects that were put out for bid.

BFS engaged Apexon to upgrade the current system to meet new tech standards, create new functional features that would improve the user experience, and integrate its old code base into a modern system to support future upgrades.





Founded in 1962



Family owned and operated



Equipment sales and rentals, traffic control services

THE RESULTS

KEY OUTCOMES



DECREASED TIME SPENT ON MANUAL ESTIMATING PROCESSES



CUSTOM UX DESIGN & FASTER DEVELOPMENT



IMPROVED USABILITY & INCREASED PRODUCTIVITY

OUR METHODOLOGY

THE DIGITAL LIFECYCLE

Apexon works with companies across the digital lifecycle.



GO DIGITAL

LAUNCH & EXPERIMENT



BE DIGITAL

AUTOMATE & ACCELERATE



EVOLVE DIGITAL

BE INTELLIGENT& AUTONOMOUS

Enable digital adoption in a quick, and agile manner



understand going forward with any



Apexon helped develop new custom solution for BFS which eliminated the need from administrators to spend tedious time comparing data information.



Leverage data engineering to make strategic decisions and get digital right every time

THE CHALLENGE

future upgrades.

SIMPLIFYING THE CONSTRUCTION BID PROCESS

BFS may bid on multiple construction projects each month, so speed and accuracy in the bid submission process are critical to the company's competitive success. At the same time, the bids also need to be both thorough and concise.

The administrators and estimators responsible for managing bid information and submissions need easy, intuitive access to the relevant information. It needs to be easy to view and at their fingertips. They can't afford the hassle of scrolling through massive amounts of information.

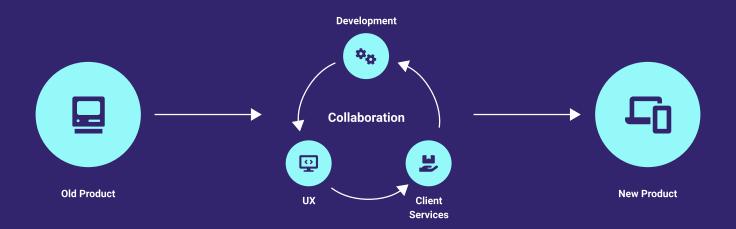
PROVIDE A SEAMLESS TRANSITION FROM OLD TO NEW

BFS engaged Apexon to upgrade its existing bid system. The focus was on diagnosing UX features for future iterations of the project. After gathering initial feedback from BFS executives, Apexon's UX team was able to create initial wireframes, and gather useful project requirements that may have been missed during initial talks.

Apexon partner Material-UI helped the development team get a custom solution in front of BFS for approval in rapid time. And the Apexon engineering team was able to migrate the old code base into a more modern tech stack to make it reusable and easier to understand going forward with any future upgrades.

Using Personas, User Flows, Heuristic Evaluation, and Empathy Mapping, Apexon's UX team was able to gather valuable feedback on system improvements and find out what would and would not work for BFS. After speaking with actual users, they could identify how the tool was being used and main pain points users were experiencing.

After building a process flow and doing the research with stakeholders, the UX team identified flaws in the current program that needed to be addressed. In the old program, a user could come in and make a change to one screen or field, but forget to update other parts that needed to be synced manually. The new program recognized this flow and notified users of updates made automatically or the need for further input before leaving. Notifications can now be provided directly to the CEO regarding when updates were made, and by whom.



The results for BFS have been substantial:



Decreased Time Spent on Manual Processes

The organization of the new product means that administrators no longer need to spend tedious time comparing data information. Estimators also spend significantly less time filling out lettings for construction jobs.



Customized Design Style

Figma, one of the best design software solutions on the market, was used to integrate the Material-UI design system, creating an ease of handoff for future projects and faster development.



Improved Usability & **Increased Productivity**

The new streamlined design is much cleaner and easier to read. The layout is uniform, consistent, and specifically designed to allow vast amounts of data to be easily understood at a glance or in detail. The new design organizes information in a readable and visually appealing manner, making actions easily recognizable and understood.



Apexon is a pure-play digital engineering services firm focused on helping companies accelerate their digital initiatives from strategy and planning through execution. We leverage deep technical expertise, Agile methodologies and data-driven intelligence to modernize systems of engagement and simplify human/tech interaction.

We deliver custom solutions that meet customers' technology needs wherever they are in their digital lifecycle. Backed by Goldman Sachs and Everstone Capital, Apexon works with both large enterprises and emerging innovators — putting digital to work to enable new products and business models, engage with customers in new ways, and create sustainable competitive differentiation.



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FEELING SOCIAL?









